

AKB OIL TRADING

Company Profile

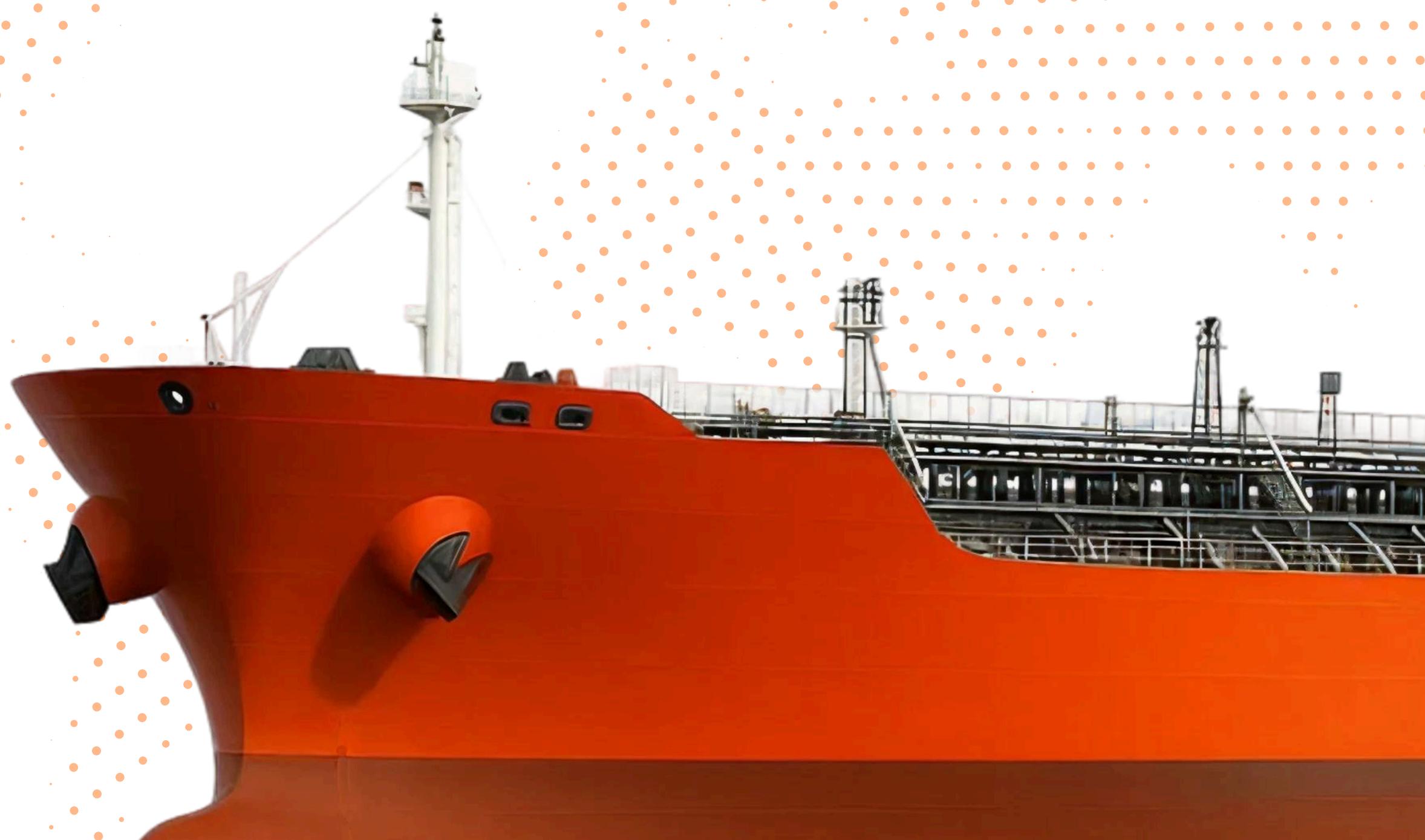
Key Points Stated

AKB Oil Trading has Proven Competitive advantage in:

1. Supply Chain
2. Supply Sources

And that is why, only AKB OIL Trading can offer:

1. High quality petroleum products and other commodities
2. Consistent, regular & uninterrupted supply
3. At competitive rates



Guided by a commitment to you

It fuels our **journey!**

Our Vision

Be the preferred commodity provider for everyday needs to our customers where ever they are.

Our Mission

Providing everyday & everywhere commodity solution so that you can focus on realizing your dreams and aspirations



AKB OIL Trading Profile

- Brainchild of the Company **CEO, M. Anwar Khan**
- Registered with Security & Exchange Commission of Pakistan
- **Only PK Company** that is:
 - Registered with TCM Stock Exchange/can purchase all commodities
 - Expect to receive positive rates and quota* for Pakistan
- Backed by significant experience in oil & gas sector
- Competitive advantage in it's Supply Chain Network
 - Strong E2E partnerships with Refineries, logistics & buyers
 - **Network spanning over 3-4 countries** very difficult to replicate
- First PAK company to **successfully import LPG**
 - 3,300 MT imported in 2015
- Transit routes established
- Trial run to pressure test the Supply Chain and assess feasibility



Board of Directors

A large, modern building with a glass and steel structure, possibly a stadium or arena, is visible in the background under a cloudy sky.

Chairman

Rafi Ullah Shah

CEO

M. Anwar Khan

Director

Akbar Ullah Khan

Initial Supply Chain Network



Railway



Towrgondi
Afghanistan



Roads



Charman
Pakistan



Or

AmeriGas



conoco



1/2 alternativesupply routes being developed

Two way Supply Chain Network will maximize productivity, efficiency & profitability

Central
Asian States

COMMODITIES
& FOOD STUFF

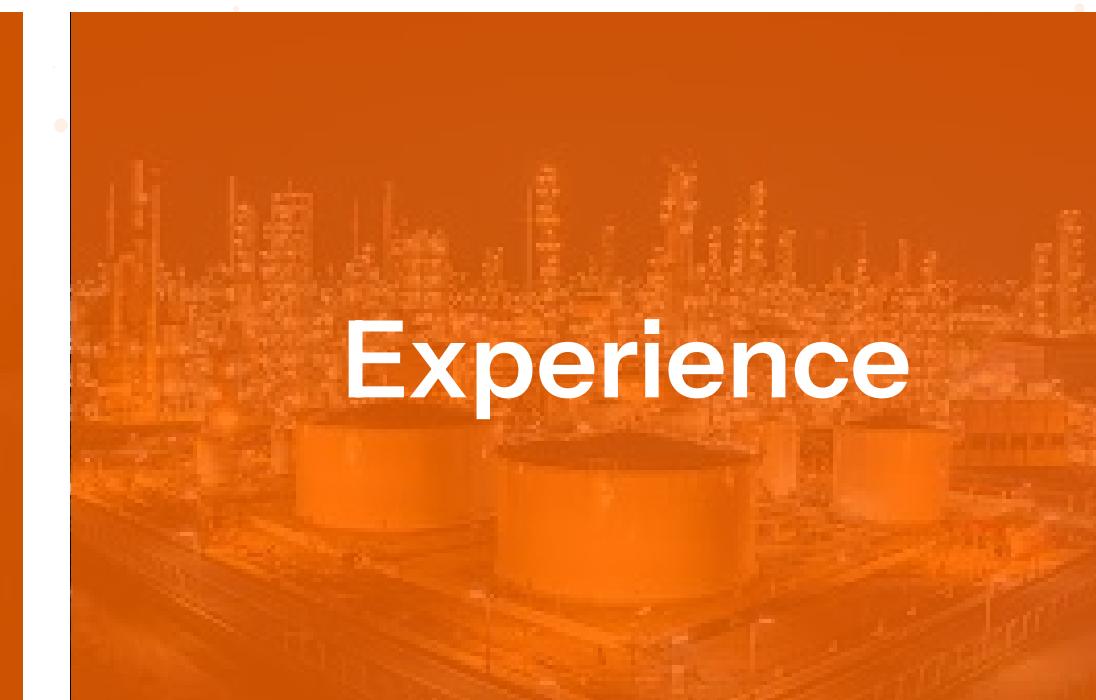
Pakistan &
Other Market

COMMODITIES

- PETROLEUM BASED
- CHEMICALS
- GRAINS
- FERTILIZER
- CONCRETE



Strengths are many!!



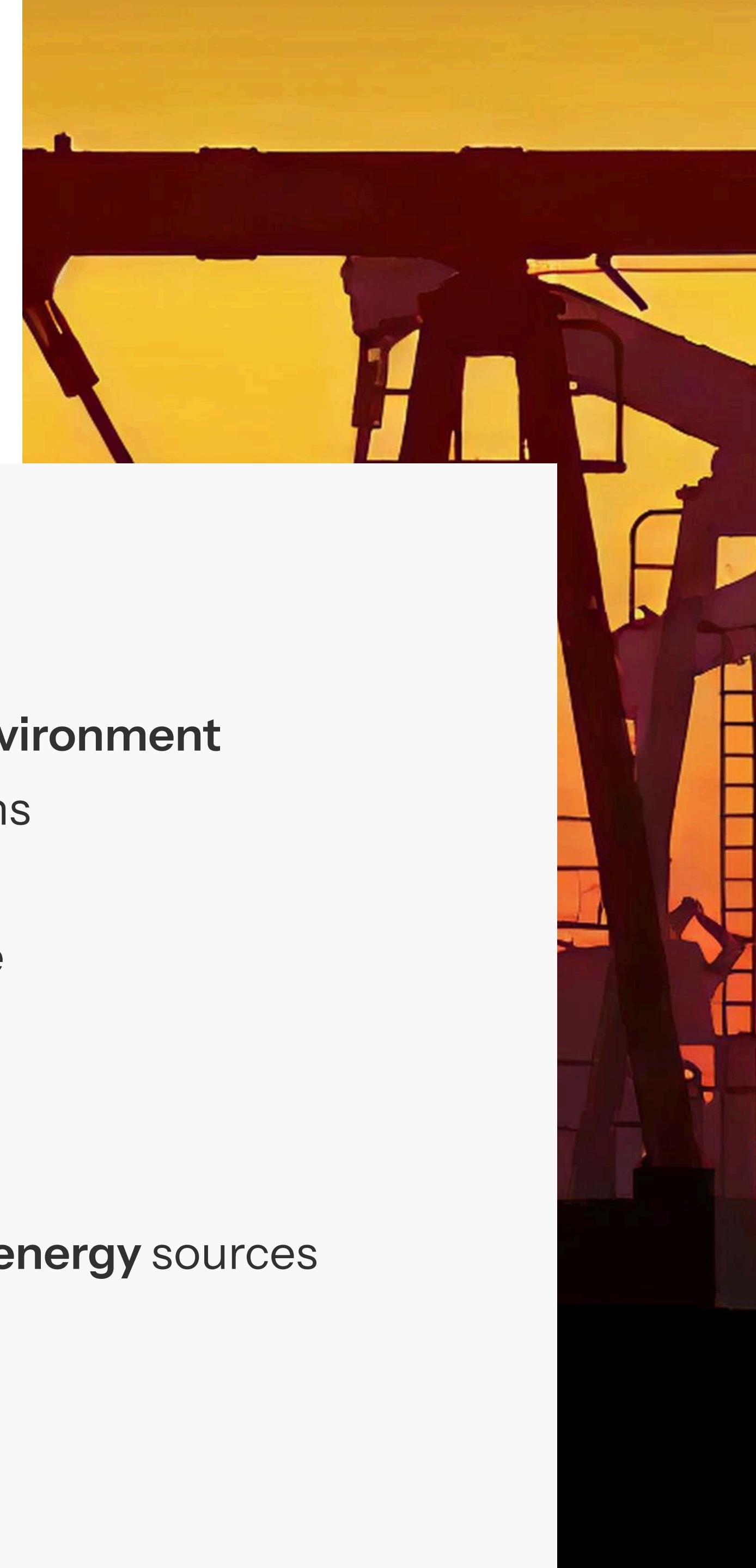
Our Strengths & Opportunities **excite us!**

STRENGTHS

- First mover advantage
- Technical expertise
- Regulatory understanding
- External contacts – **TKM contacts**, buyers, government/s backing
- Available Supply sources
- Agreements/ **Supply Chain network**
- Preferential rates and quotas
- Consumer/ customer need
- **Completed Pilot program**

OPPORTUNITIES

- **Acute energy need**
- **Supportive political environment**
- Government regulations
- **Diversified accounts**
- Diversified product line
- Ex - PK demand
- Other commodities
- E2E Business model
- Entry into **sustainable energy** sources



It's all about customer satisfaction!

“

One Customer well taken care of could be more valuable than \$10.000 on advertising.



Homes



Automotive



Business



Industrial

Our Brand reflects our sense of purpose...

Big Idea

Commodity to support renewal of the nation

Mascot

Bird that symbolizes freedom, high energy, but with a SOJ image



Personality

Old time confidant, always there and apart of the family. Helpful and finds solutions



Our Returns are unbeaten!

Investment

100% Secure

Return on Investment

- i. 122% Yr, 01
- ii. 263% 3 Yr, Avg
- iii. 455% 3 Yr. Total

Payback

Money Back
Guarentee

Investment Requirement managed
through strategic Partnerships &
Includes Operational Expenses

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Thank You

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