



AKB OIL TRADING

Company Profile

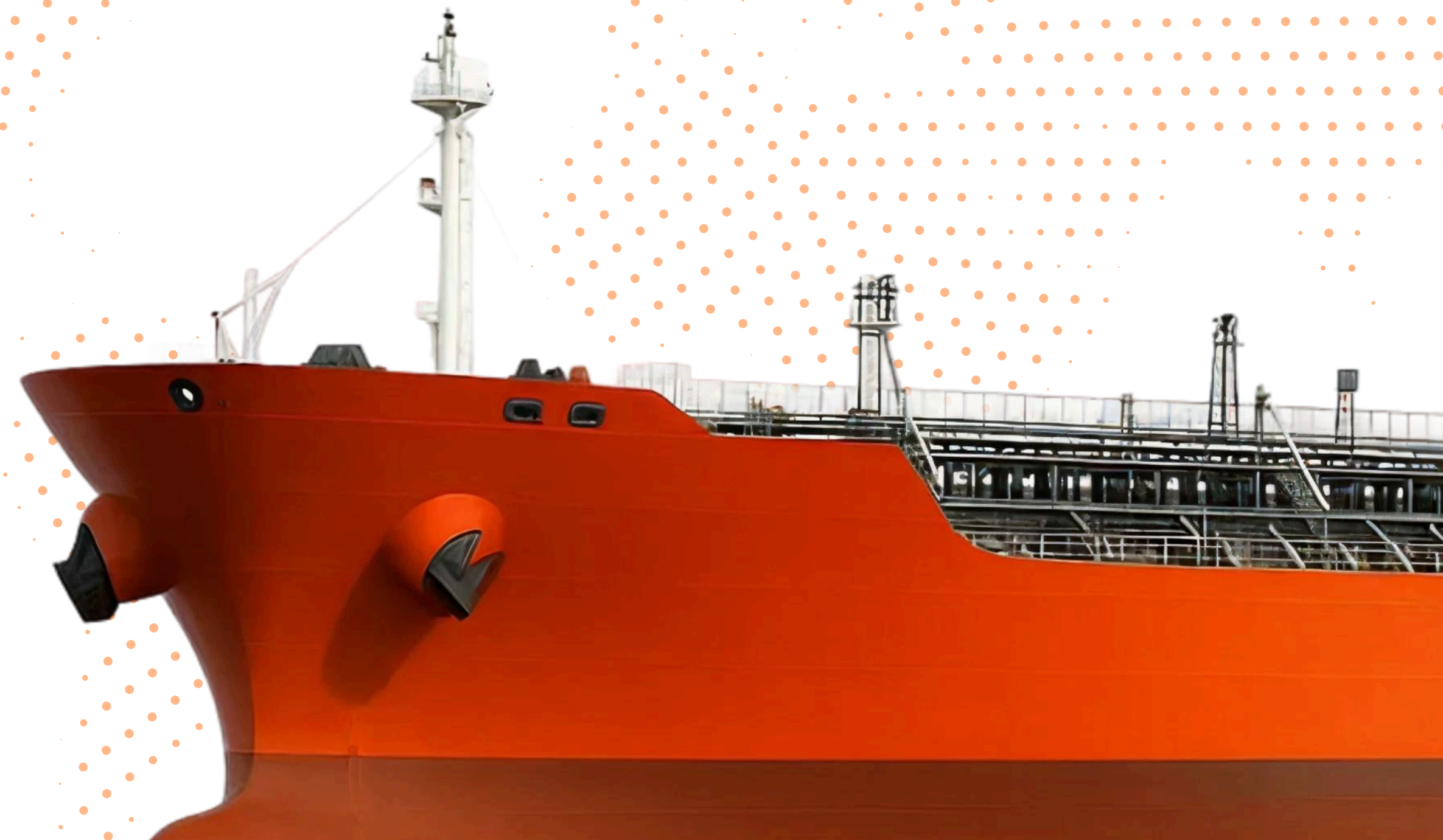
Key Points Stated

AKB Oil Trading has Proven Competitive advantage in:

1. Supply Chain
2. Supply Sources

And that is why, only AKB OIL Trading can offer:

1. High quality petroleum products and other commodities
2. Consistent, regular & uninterrupted supply
3. At competitive rates



Guided by a commitment to you

It fuels our **journey!**

Our Vision

Be the preferred commodity provider for everyday needs to our customers where ever they are.

Our Mission

Providing everyday & everywhere commodity solution so that you can focus on realizing your dreams and aspirations

AKB OIL Trading **Profile**

- Brainchild of the Company **CEO, M. Anwar Khan**
- Registered with Security & Exchange Commission of Pakistan
- **Only PK Company** that is:
 - Registered with TKM Stock Exchange/can purchase all commodities
 - Expect to receive positive rates and quota* for Pakistan
- Backed by significant experience in oil & gas sector
- Competitive advantage in it's Supply Chain Network
 - Strong E2E partnerships with Refineries, logistics & buyers
 - **Network spanning over 3-4 countries** very difficult to replicate
- First PAK company to **successfully import LPG**
 - 3,300 MT imported in 2015
- Transit routes established
- Trial run to pressure test the Supply Chain and assess feasibility



Board of Directors

Chairman

Rafi Ullah Shah

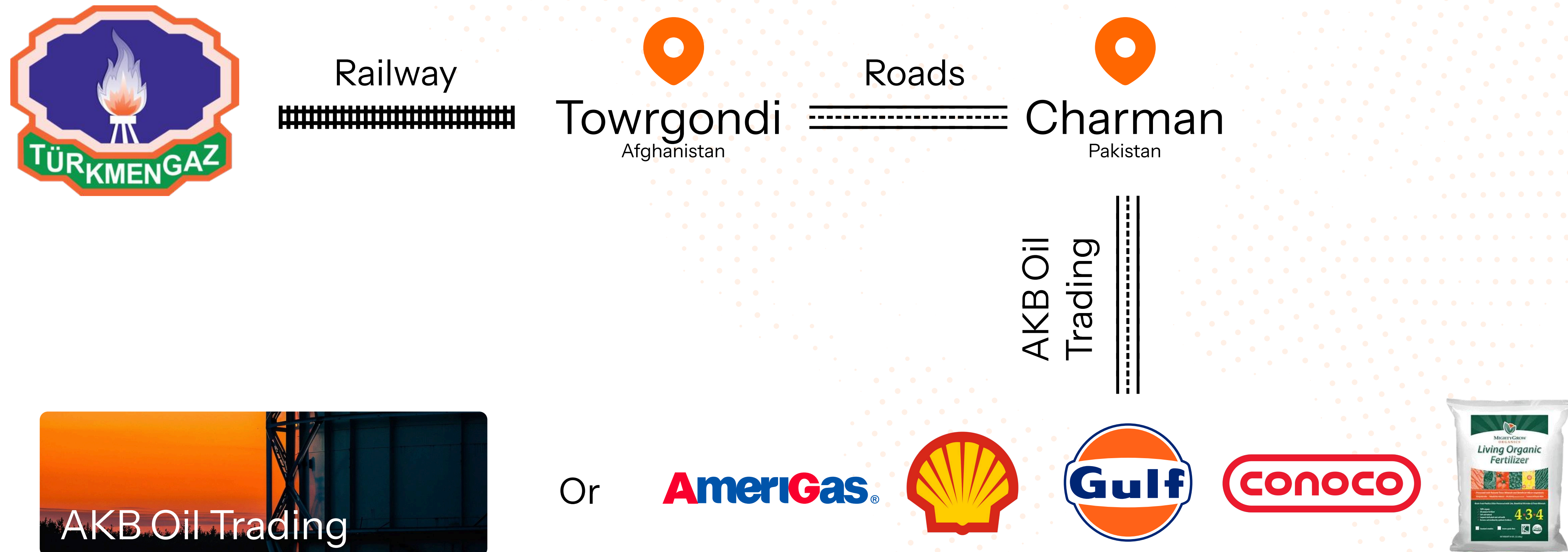
CEO

M. Anwar Khan

Director

Akbar Ullah Khan

Initial Supply Chain Network



1/2 alternativesupply routes being developed

Two way Supply Chain Network will maximize productivity, efficiency & profitability

Central
Asian States

COMMODITIES
& FOOD STUFF

Pakistan &
Other Market

COMMODITIES

- PETROLEUM BASED
- CHEMICALS
- GRAINS
- FERTILIZER
- CONCRETE



Strengths are many!!



Business
Idea/ Plan



Exclusivity



Supply
Network



Buyer
Network



Setup in TKM



Product
Demand



Experience



Strong Group

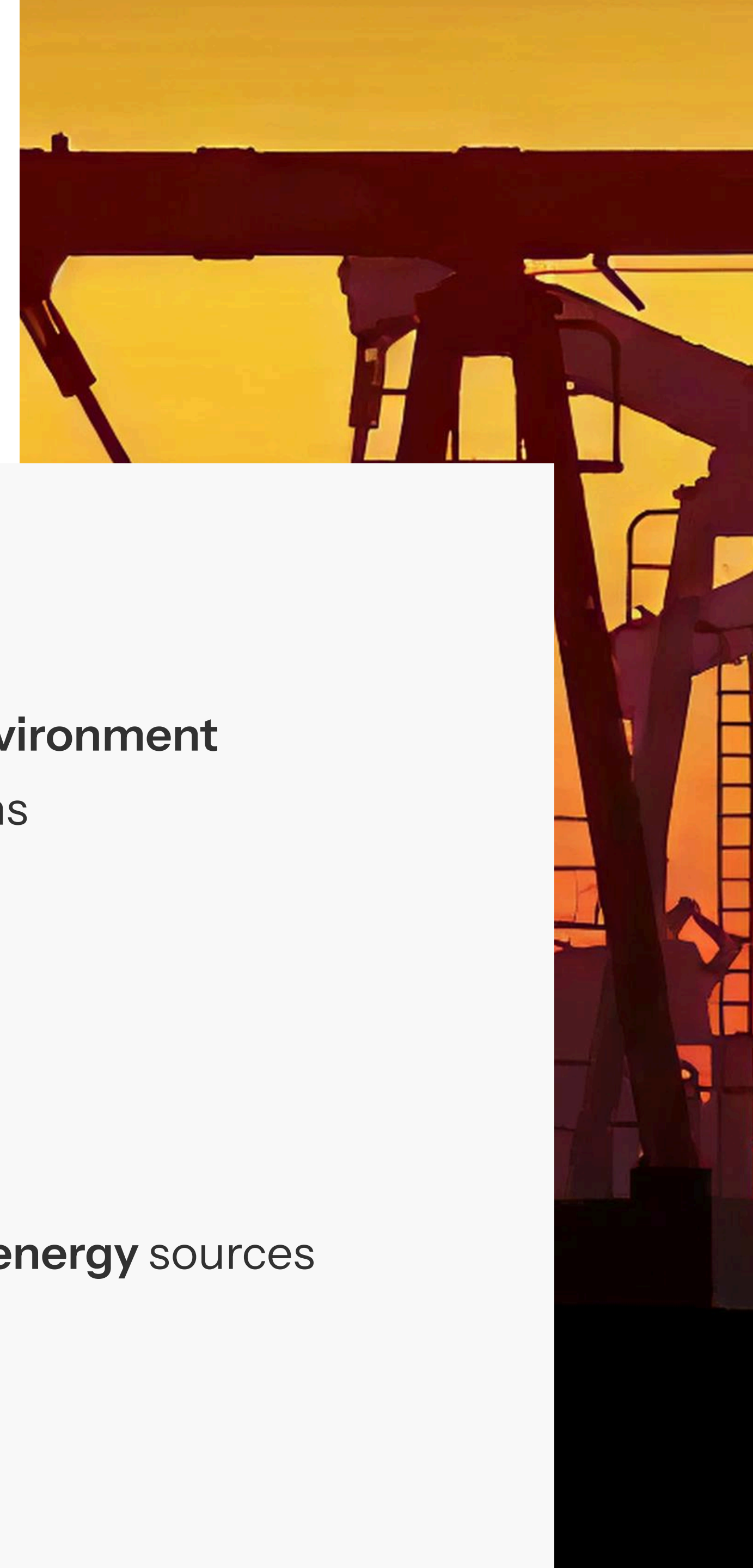
Our Strengths & Opportunities **excite us!**

STRENGTHS

- First mover advantage
- Technical expertise
- Regulatory understanding
- External contacts – **TKM contacts**, buyers, government/s backing
- Available Supply sources
- Agreements/ **Supply Chain network**
- Preferential rates and quotas
- Consumer/ customer need
- **Completed Pilot program**

OPPORTUNITIES

- **Acute energy need**
- Supportive **political environment**
- Government regulations
- **Diversified accounts**
- Diversified product line
- Ex – PK demand
- Other commodities
- E2E Business model
- Entry into **sustainable energy** sources



It's all about **customer satisfaction!**



Homes



Automotive



Business



Industrial

“

One Customer well taken care of could be more valuable than \$10.000 on advertising.

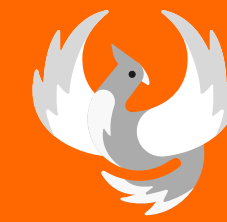
Our Brand reflects our sense of purpose...

Big Idea

Commodity to support renewal of the nation

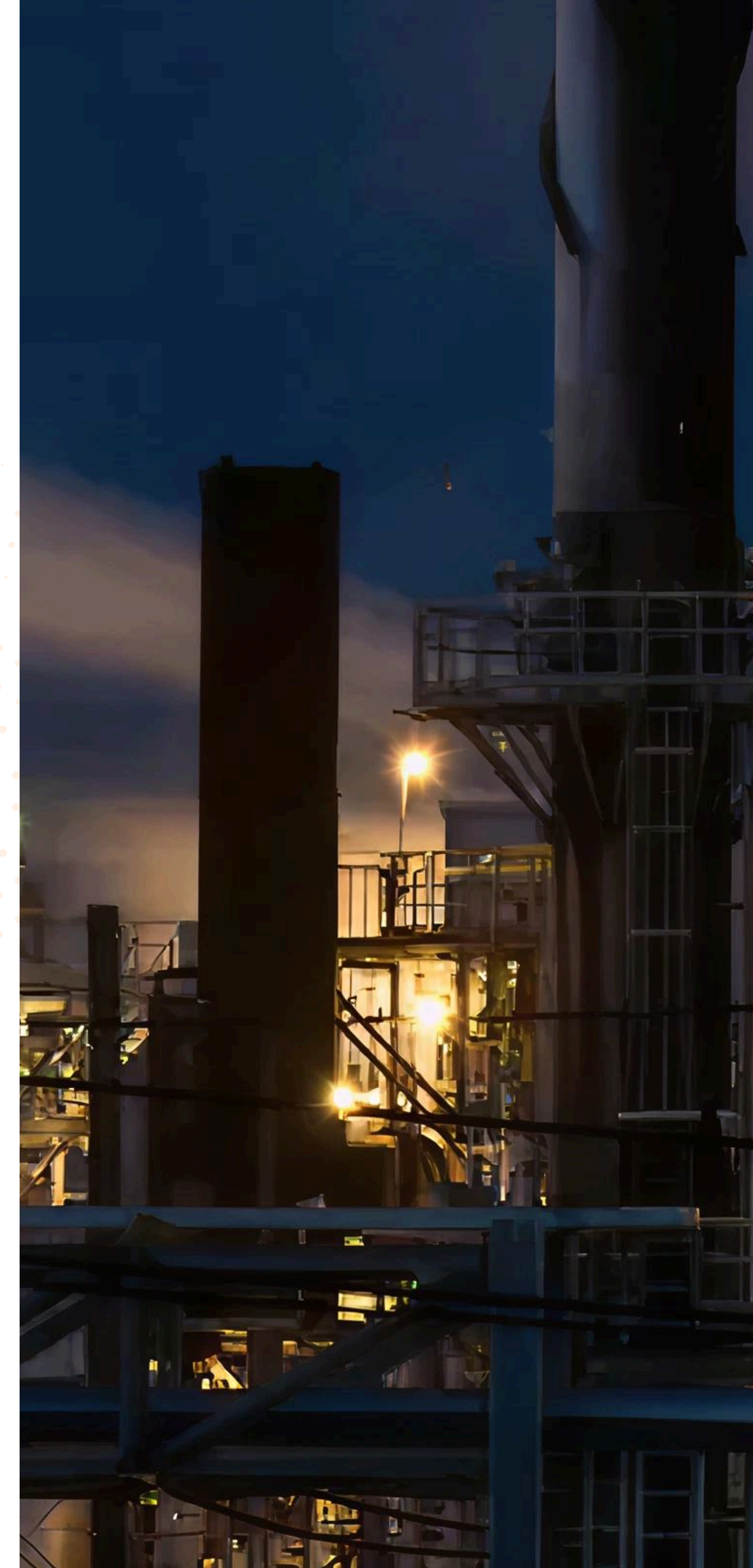
Mascot

Bird that symbolizes freedom, high energy, but with a SOJ image



Personality

Old time confidant, always there and apart of the family. Helpful and finds solutions



Our Returns are unbeaten!

Investment

100% Secure

Return on Investment

- i. 122% Yr, O1
- ii. 263% 3 Yr, Avg
- iii. 455% 3 Yr. Total

Payback

Money Back
Guarentee

Investment Requirement managed
through strategic Partnerships &
Includes Operational Expenses

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Can

Offer

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Thank You



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